



# TWO MEN AND A TRUCK®

## "Movers Who Care.®"

Each Franchise Independently Owned and Operated

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U.S. DOT 3724733

November 24, 2021

**RE: Application of NBF Beaufort, LLC dba TWO MEN AND A TRUCK®/Beaufort is requesting the use of an Electronic Bill of Lading**

To whom it may concern,

NBF Beaufort, LLC dba **TWO MEN AND A TRUCK®**/Beaufort is requesting to utilize an electronic Bill of Lading system. The **TWO MEN AND A TRUCK®** system is called Digital Sales Order (DSO). **TWO MEN AND A TRUCK®** is using DOS in multiple states with much success in terms of regulations and customer service. **TWO MEN AND A TRUCK®** is not asking for a waiver to Reg. 162, but approval of a digital form of the Bill of Lading.

The DSO system creates clarity in charging, record keeping, time keeping, and enhanced tariff compliance. With DSO our record keeping will be immediate and more accurate. DSO also offers a level of security to the customer that paper documents do not. The goal of **TWO MEN AND A TRUCK®** is to have all Bill of Lading electronic by the end of 2020.

DSO requires the customer to sign for the agreed upon regulated charges, sign for services rendered, sign agreeing to payment, and initial that the customer was the representative of the move. DSO will be provided to the customer by a tablet before, during, and after the move. Once the move is complete and the DSO is signed, the customer will immediately receive an email copy or text of the Bill of Lading in printable PDF form. If the customer requests a paper copy, **TWO MEN AND A TRUCK®** has the ability print an approved Bill of Lading and can provide the customer a copy of the DOS within 24-48 hours.

DSO will be sequentially numbered for tracking purposes per Reg. 103-159 and **TWO MEN AND A TRUCK®** requirements. All DSO will be stored on the **TWO MEN AND A TRUCK®** database with cloud back-up. **TWO MEN AND A TRUCK®** will give inspectors immediate access to the database to perform audits. **TWO MEN AND A TRUCK®** can produce requested Bill of Ladings digitally or in printed form per audit instructions.

Please refer to attachments for retrieving generated DSO orders, driver views of DSO, and customer views of DSO.

Exhibit A – Retrieving Generated DSO for audit purposes

Exhibit B – Driver and customer view of DSO **TWO MEN AND A TRUCK®**/Beaufort

Exhibit C -- Driver and customer view of DSO **TWO MEN AND A TRUCK®**/Beaufort

Thank you for your consideration,



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